

Message Text

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ACTION EA-07

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /015 W

----- 106267

R 041020Z MAR 74

FM AMEMBASSY JAKARTA

TO USDOC PRIORITY

AMEMBASSY SINGAPORE PRIORITY

AMEMBASSY TOKYO PRIORITY

INFO AMCONGEN HONG KONG

AMEMBASSY MANILA

AMCONSUL SURABAYA

AMCONSUL MEDAN

SECSTATE WASHDC 1121

UNCLAS JAKARTA 2709

HONG KONG PASS RAND

USDOC FOR MAJOR EXPORT PROJECTS DIVISION

SECSTATE FOR EA/IMS AND EA/EP A. GEBER

E.O. 11652: N/A

TAGS: BEXP, ID, BMED

SUBJ: MTO FERTILIZER: MAJOR PROJECTS TEAM VISIT

REF: A) STATE 037136

B) JAKARTA 2517

C) STATE 041623

D) STATE 042273

E) JAKARTA 13680

1. EMBASSY VERY MUCH APPRECIATES RECEIPT REF (C) AND HAS RESERVED BLOCK OF ROOMS AT HOTEL INDONESIA FOR OUT-OF-TOWN TEAM MEMBERS MENTIONED REF (A) AND (C). WE ARE GIVING HOTEL ARRIVAL DATES SHOWN REF (C) FOR INDIVIDUALS SPECIFICALLY MENTIONED REF (C), MARCH 11 FOR MAYER AND MARCH 12 AS ARRIVAL DATE FOR THOSE WHOSE ETA NOT YET SPECIFIED. DEPARTURE DATE FOR ALL RESERVATIONS IS TENTATIVELY MARCH 22. IF OTHER RESERVATION DATES DESIRED, TEAM MEMBERS SHOULD NOTIFY UNCLASSIFIED

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EMBASSY IMMEDIATELY - HOTEL RESERVATIONS VERY TIGHT

HERE AT THIS TIME. ADDRESSEES PLEASE NOTIFY TEAM MEMBERS YOUR AREA SUBSTANCE OF ABOVE, I.E. A) SINGAPORE: STEWART (KAISER ALUM.), AND SCHMELTZ (IMC); B) TOKYO: BIANCO (LOEB RHODES), AND MAYER (AGRICO).

2. RE MEPD SUGGESTION REF (C), EMBASSY WILL ENDEAVOR CONTACT THOMAS SUNDAY NIGHT. PLEASE ADVISE HIS ETA AND FLIGHT NUMBER.

3. EMBASSY ALSO PLANS CONTACT BOTH PUSRI AND PETROKIMIA TO OBTAIN PARTICULARS AND PREPARE THEM FOR MEETING (S) WITH FERTILIZER MISSION.

4. WOULD APPRECIATE YOUR CONFIRMATION OF OUR PLANS FOR TRANSPORTATION ARRANGEMENTS. SINCE WE ASSUME THAT TEAM WILL AGAIN FUND AND MANAGE OWN TRANSPORTATION, WE PLAN, IN VIEW OF POOR QUALITY LOCAL CAR RENTAL SERVICES, FURTHER EXPLORE ALTERNATIVE COMMERCIAL SOURCES OF CARS SO THAT WE MAY ADVISE TEAM AS BEST POSSIBLE. HOWEVER, WE ARE NOT RPT NOT RESERVING CARS IN ADVANCE OF ARRIVAL OF MOSIER AND USDOC REP. IN VIEW OF FERTILIZER MISSION MEMBERS' NEED BE IN MANY DIFFERENT PLACES SIMULTANEOUSLY IN ORDER FOLLOW-UP DIFFERENT OPPORTUNITIES, WE ASSUME THEY WILL NEED LARGE NUMBER CARS, UP TO ONE PER MAN. THUS IT PROBABLY BEST LET THEM ARRANGE AND CONTROL OWN TRANSPORTATION AS DO OTHER BUSINESS VISITORS TO JAKARTA.

9; PLEASE ADVISE ALL TEAM MEMBERS THAT IT WOULD BE MOST HELPFUL TO EMBASSY PLANNING AND PROGRAMMING IF THEY WOULD EACH CHECK IN WITH EMBASSY AS SOON AFTER ARRIVAL AS POSSIBLE SO THAT WE CAN OBTAIN AN EARLY FIRST HAND IDEA OF THEIR FIRM'S PARTICULAR INTERESTS AND CURRENT STATUS RE INDONESIA.

6. NOW THAT DATES FOR FERTILIZER MISSION VISIT FIRM, EMBASSY REQUESTS RAND MAKE EVERY ATTEMPT SCHEDULE VISIT TO JAKARTA AT SAME TIME TO PARTICIPATE IN EMBASSY BRIEFING MARCH 13 AND HOPEFULLY SIMULTANEOUSLY FULFILL OBJECTIVES OF REF (E) RE USAQUIP.

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7. REF (D) INCORRECT IN STATING FLUOR GROUP SOLICITED ACTIVE EMBASSY ASSISTANCE. THEY MET WITH US ONCE AT EARLY STAGE IN THEIR INVESTIGATIONS AND OBTAINED WIDE RANGING EMBASSY BRIEFING. WE ARE NOT INFORMED OF SUBSEQUENT DEVELOPMENTS NOR OF ANY PROPOSAL SUB-MISSION.

8. EMBASSY RECEIVED CABLE MARCH 4 FROM SCHMELTZ,

IMC SINGAPORE, WHICH, LIKE EARLIER ONE FROM MAYER, SUGGESTS THEY COMING WITH LITTLE, IF ANY, BRIEFING FROM HOME OFFICES ON PURPOSE OF MISSION. SINCE MAYER AND SCHMELTZ ARE ONLY REPS OF THEIR FIRMS COMING, EMBASSY SUGGESTS THAT THEIR RESPECTIVE HOME OFFICES PREPARE THEM TO DO SUBSTANTIAL PRELIMINARY GROUND WORK ON OPPORTUNITIES PREVIOUSLY IDENTIFIED SO THEIR FIRMS CAN SUBMIT PROPOSALS IN NEAR FUTURE.

9. EMBASSY THEREFORE REQUESTS THAT MEPD CONTACT HOME OFFICES FIRMS PARTICIPATING IN THIS MISSION AND REQUEST ASSURANCES THAT ALL MISSION PARTICIPANTS WILL ARRIVE WITH CLEAR INSTRUCTIONS FROM THEIR HOME OFFICES TO BE PREPARED EXAMINE OPPORTUNITIES WITH VIEW OF STARTING

PROPOSAL DEVELOPMENT WORK FOR THEIR FIRMS. SINGAPORE PLEASE CONTACT SCHMELTZ, AND TOKYO PLEASE CONTACT MAYER AND BIANCO FOR FULL REVIEW OF NUMEROUS CABLES CONCERNING THIS MISSION, ITS PURPOSE, AND SCOPE(REF (B) AND PREVIOUS).

NEWSOM

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